

WRESTLING CANADA LUTTE

Financial Statements

Year Ended March 31, 2024

WRESTLING CANADA LUTTE

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INDEPENDENT AUDITOR'S REPORT

To the Members of Wrestling Canada Lutte

Opinion

We have audited the financial statements of Wrestling Canada Lutte (the Association), which comprise the statement of financial position as at March 31, 2024, and the statements of revenues and expenses, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as at March 31, 2024, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Association in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

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Independent Auditor's Report to the Members of Wrestling Canada Lutte (*continued*)

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Ottawa, Ontario
September 29, 2024

Leslie & MacLeod

Leslie & MacLeod, Chartered Professional Accountants
(A Professional Corporation)
Authorized to practise public accounting by
the Chartered Professional Accountants of Ontario

WRESTLING CANADA LUTTE

Statement of Financial Position

March 31, 2024

	2024	2023
ASSETS		
CURRENT		
Cash	\$ 1,568,502	\$ 818,529
Accounts receivable	516,882	69,017
HST receivable	-	19,737
Prepaid expenses	83,381	51,528
Inventory	7,753	13,142
Investments (<i>Market value \$293,469; 2023 - \$286,084</i>)	293,469	286,084
	\$ 2,469,987	\$ 1,258,037
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities	\$ 1,236,975	\$ 404,743
Source deductions payable	14,261	13,220
HST payable	21,968	-
Deferred revenue	559,580	225,920
	1,832,784	643,883
NET ASSETS		
General fund	284,664	268,865
Reserve funds (<i>Note 4</i>)	352,539	345,289
	637,203	614,154
	\$ 2,469,987	\$ 1,258,037

ON BEHALF OF THE BOARD

_____ *Director*

_____ *Director*

See notes to financial statements

WRESTLING CANADA LUTTE

Statement of Revenues and Expenses

Year Ended March 31, 2024

	2024	2023
REVENUES		
Sport Canada	\$ 2,622,500	\$ 1,878,000
Association fees	416,913	568,529
Program fees	403,523	444,817
Other agency support	384,459	189,630
Sales and marketing	73,642	85,863
Other	18,238	(100)
Donations	15,198	3,501
	3,934,473	3,170,240
EXPENSES		
Administration		
Staff salaries and travel	374,435	323,382
General administration	309,450	267,703
Promotion and communication	56,311	59,629
Meetings	53,776	58,120
	793,972	708,834
Coaching salaries and professional development		
Training centre coaches	360,015	319,242
Coaching and technical leadership	195,218	235,680
	555,233	554,922
National team programs		
Senior	697,526	373,013
NextGen	311,484	542,741
IST	254,632	322,428
Equipment	69,983	132,762
	1,333,625	1,370,944
Operations and programming		
Development, education, and training	1,030,463	111,237
Event hosting	187,353	340,159
	1,217,816	451,396
Other		
Other	19,326	-
COVID-19	-	(6,047)
	19,326	(6,047)
	3,919,972	3,080,049
EXCESS OF REVENUES OVER EXPENSES	\$ 14,501	\$ 90,191

See notes to financial statements

WRESTLING CANADA LUTTE

Statement of Changes in Net Assets

Year Ended March 31, 2024

		General Fund	Reserve Funds (Note 4)	2024	2023			
NET ASSETS - BEGINNING OF YEAR	\$	268,865	\$	345,289	\$	614,154	\$	519,069
EXCESS OF REVENUES OVER EXPENSES		14,501		-		14,501		90,191
TRANSFER BETWEEN FUNDS <i>(Note 4)</i>		(7,250)		7,250		-		-
UNREALIZED GAIN ON INVESTMENTS <i>(Note 7)</i>		8,548		-		8,548		4,894
NET ASSETS - END OF YEAR	\$	284,664	\$	352,539	\$	637,203	\$	614,154

See notes to financial statements

WRESTLING CANADA LUTTE

Statement of Cash Flows Year Ended March 31, 2024

	2024	2023
OPERATING ACTIVITIES		
Excess of revenues over expenses	\$ 14,501	\$ 90,191
Changes in non-cash working capital:		
Accounts receivable	(447,865)	35,422
HST receivable	19,737	(19,737)
Prepaid expenses	(31,853)	(16,667)
Inventory	5,389	(13,142)
Accounts payable and accrued liabilities	832,232	(243,096)
Source deductions payable	1,042	239
HST payable	21,968	48,740
Deferred revenue	333,660	197,795
	734,310	(10,446)
Cash flow from operating activities	748,811	79,745
INVESTING ACTIVITY		
Investments	1,162	(219,581)
INCREASE (DECREASE) IN CASH FLOW	749,973	(139,836)
CASH - BEGINNING OF YEAR	818,529	958,365
CASH - END OF YEAR	\$ 1,568,502	\$ 818,529

See notes to financial statements

WRESTLING CANADA LUTTE

Notes to Financial Statements

Year Ended March 31, 2024

1. DESCRIPTION OF OPERATIONS

Wrestling Canada Lutte (the “Association”) is a not-for-profit corporation incorporated without share capital. Its purpose is to foster the development of amateur wrestlers, coaches, managers, trainers and officials who desire to join in membership to the advancement of amateur wrestling in Canada, and to provide these members with the opportunity to participate and contribute to the improvement of wrestling.

The Association is a Registered Canadian Amateur Athletic Association under the Canadian Income Tax Act and as such is exempt from income taxes.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The Association follows the standards in Part III of the CPA Canada Handbook and has prepared these financial statements in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO). The financial statements have, in management’s opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies outlined below.

Fund accounting

Wrestling Canada Lutte follows the deferral fund method of accounting for contributions.

The General Fund accounts for the Association's program delivery and administrative activities. This fund reports unrestricted funds.

The Endowment Funds report resources contributed for endowment through internal generation of gains and external contributions. There are three endowment funds. The Reserve Fund, Quest for Gold Fund, and Strategic Initiative Fund.

The Reserve Fund was established to provide a degree of financial stability for the Association.

The Quest for Gold Fund was established to cover future costs for the Association's Quest for Gold program.

The Strategic Initiative Fund was established to support the development and implementation of specific targeted initiatives identified in the Association's strategic plan that lack funding or support from other resources.

Cash and cash equivalents

Cash is defined as cash on hand, cash on deposit, and short-term deposits with maturity dates of less than 90 days, net of cheques issued and outstanding at the reporting date.

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WRESTLING CANADA LUTTE

Notes to Financial Statements

Year Ended March 31, 2024

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Investments

Short and long term investments for which there are quoted prices in an active market are carried at fair value. Unrealized gains or losses are reported as part of the statement of changes in net assets. Investments for which there is not an active market are carried at amortized cost except when it is established that their value is impaired. Impairment losses, or reversal of previously recognized impairment losses, are reported as part of net income.

Inventory

Inventory is valued at the lower of cost and net realizable value with the cost being determined on a first-in, first-out basis.

Revenue recognition

The Association receives restricted contributions for reimbursement of certain specified technical and administrative expenses during the year. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. These include other agency support, program fees, association fees, sales and marketing, donations, and other revenues. Unexpended portions of contributions are refundable to the contributor.

Sport Canada contributions are subject to specific terms and conditions regarding the expenditure of the funds. The Association's records are subject to audit by Sport Canada to identify instances, if any, in which amounts charged against contributions have not complied with the agreed terms and conditions and which, therefore, would be refundable to Sport Canada. In the event that adjustments to prior years' contributions are requested, they would be recorded in the year in which Sport Canada requests the adjustments.

Reserve fund investment income is recognized as revenue of the appropriate fund in the year in which the related expenses are incurred. Unrestricted and board restricted investment income is recognized as revenue when earned.

Contributed services

Volunteers contribute their services to assist the Association in its service delivery activities. Due to the difficulty in determining their fair value, contributed services are not recognized in the financial statements.

Value in kind revenue is recorded at the fair value of the contributed product.

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WRESTLING CANADA LUTTE

Notes to Financial Statements

Year Ended March 31, 2024

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Financial instruments policy

The Association initially measures its financial assets and financial liabilities at fair value.

The Association subsequently measures all its financial assets and financial liabilities at cost or amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value of these financial instruments are recognized in the statement of changes in net assets.

Financial assets measured at amortized cost on a straight-line basis include cash, accounts receivable, and investments.

Financial liabilities measured at amortized cost on a straight-line basis include accounts payable and accrued liabilities, government remittances payable, HST payable, and deferred revenue.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

3. FINANCIAL INSTRUMENTS

The Association is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the Association's risk exposure and concentration as of December 31, 2023.

(a) Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Association is exposed to credit risk from customers. In order to reduce its credit risk, the Association reviews a new customer's credit history before extending credit and conducts regular reviews of its existing customers' credit performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The Association has a significant number of customers which minimizes concentration of credit risk.

(b) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Association is exposed to this risk mainly in respect of its receipt of funds from its customers and other related sources, and accounts payable.

(c) Market risk

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WRESTLING CANADA LUTTE

Notes to Financial Statements

Year Ended March 31, 2024

3. FINANCIAL INSTRUMENTS *(continued)*

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency rate risk, interest rate risk and other price risk. The Association is mainly exposed to interest rate risk and other price risk.

(d) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the Association manages exposure through its normal operating and financing activities. The Association is exposed to interest rate risk primarily through its investments and credit facilities.

(e) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Association is exposed to other price risk through its investment in quoted shares.

4. RESERVE FUNDS

	Reserve Fund	Quest for Gold Fund	Strategic Initiative Fund	Total
Opening fund balances	\$ 326,271	\$ 9,509	\$ 9,509	\$ 345,289
Transfers from general fund	4,350	1,450	1,450	7,250
Closing fund balances	\$ 330,621	\$ 10,959	\$ 10,959	\$ 352,539

Wrestling Canada Lutte has established a "Reserve Fund", "Quest for Gold Fund", and "Strategic Initiative Fund" represented by the Reserve Fund account in net assets. Contributions can be made by either specific donations or through annual allocations in the budget or future surpluses.

The Association will transfer the following minimum portion of all future surpluses in a given fiscal year into the respective endowment funds and correspondingly to the investment account, from the general account:

- Reserve Fund - 30% of the annual surplus;
- Quest for Gold Fund - 10% of the annual surplus;
- Strategic Investment Fund - 10% of the annual surplus.

Endowment funds are designated as restricted use, but may be invested. The Association will invest endowment funds residing in the investment account as per the Association's Investment Policy, to achieve or exceed the targeted financial return as outlined in the investment objectives.

This policy will be reviewed periodically as needed, but at least every 2 years.

WRESTLING CANADA LUTTE

Notes to Financial Statements

Year Ended March 31, 2024

5. LEASE COMMITMENTS

The Association leases premises under a long term lease that expires on October 31, 2027. Under the lease, the Association is required to pay a base rent plus operating costs of approximately \$31,000 for the five-year term.

6. OPERATING LOAN

The Association has a \$150,000 revolving line of credit of which \$NIL was used as at March 31, 2024 (2023 -\$NIL). Advances on the credit line bear interest at the bank's prime rate plus 1.0%.

7. COMPARATIVE FIGURES

Comparative figures have been reclassified where necessary to conform to the presentation adopted in the current year.